



TIKI
WINE & VINEYARDS

COMPANY &
BRAND OVERVIEW



An eye for adventure. A taste for good wine.

As purveyors of fine wines, we seek the finer things found in other aspects of life in a place that offers up endless inspiration for the body, mind and spirit.





OUR LAND - OUR TAONGA (TREASURE)

There's something magical about New Zealand that draws you in. It is a mix between our spellbinding landscapes, the bounty of natural resources and the generosity of the people that makes New Zealand one of the most beautiful and precious places on earth.

We see ourselves as the guardians of this precious land, it is our job to keep our footprint small to make sure everyone gets to experience the magic of Aotearoa the same way we have.

New Zealand summers have plenty of heat and sunshine, but it is at nightfall when the magic really happens. When the sun dips below the horizon and takes its warm kiss away from our islands, the temperatures quickly drop and we are reminded of our secluded geographical location in the Southern Ocean. It is this unique geographic positioning that gives us one of the longest grape growing seasons on earth that is so special to the creation of our wines. Cold night temperatures help to capture the elegant acidity and the unmistakable zesty flavours and fragrances that are the hallmark of our wines.



A dramatic landscape photograph of a mountain valley. The foreground shows rolling, dry hills with sparse vegetation in shades of brown and tan. A dirt road or path winds through the valley floor. In the background, steep, rugged mountains rise, their peaks partially obscured by a heavy, grey, overcast sky. The overall mood is somber and majestic.

Kaitiakitanga:
guardianship,
protection &
preservation
of the earth.



NURTURE

Our vineyards are living organisms that we share with our workers, animals, insects and neighbours. We strive to keep our impact low and our Whānau (Family) safe.

Our focus is on ensuring that we put more back into the land than what we take. We are farmers at heart, nurturing the elements that make our grapes unique so we can bring you Tiki Wines which are our Taonga (Treasure) of New Zealand.

The Tiki whānau (Family) are an indigenous New Zealand wine producer committed to sustainable winegrowing with an uncompromising commitment to quality. We care for our vines under the guiding Māori principles of Kaitiakitanga: guardianship, protection and preservation of the earth. Founder Royce McKean's family has been living and farming in New Zealand (Aotearoa) for hundreds of years.

Some of the ways in which we care for our land sustainably is by using merino lambs to graze our vineyards in the winter, using liquid seaweed, molasses and beneficial bacteria and fungi for ground drenching to enrich the soils. We have a strong focus on re-using and maximise recycling opportunities wherever possible. As a company we strive to ensure all of our actions have the long term interest of our land at heart.





Our Story

We knew pretty early on that we wanted to name our wine label TIKI. This name was created in honour of Royce's great-great-grandfather, Ngati Uenuku Chieftain, Tiki Tere Mihi. But there's a bit more to our story that took place before the name was born...





After living many years abroad the pull of home got too strong and we decided our next adventure would be to pack in the jobs, pack up the kids and move back to New Zealand.

We settled in the beautiful seaside village of Sumner, Christchurch not far from some of Royce's family. We were looking for something to get stuck into, and after a year at home we found an old 325 hectares sheep farm in Waipara that we fell in love with which was perfectly suited to growing grapes. The years of working overseas helped to prepare us for understanding the financial requirements for setting up and running a vineyard but that still didn't make it easy to get the project off the ground - we were green behind the ears, with limited funds

and no track record to speak of in grapes or wine. Not the ideal way to kick off a long term investment like a vineyard, but we decided this would be our next adventure and we dove into it, boots and all.

By the end of 2006 Waiata Vineyard in Waipara was fully planted and we had found some more vineyard land in the un-planted Upper Wairau Valley in Marlborough that we thought showed real promise. We decided to expand into the Marlborough region and over the next few years we kept busy developing the new Marlborough sites and then in 2009 we finally got to taste the fruit of our labour with the release of our first vintage, Tiki Single Vineyard Sauvignon Blanc.

This wine won Gold medals and numerous accolades which was an amazing result from such young vines and confirmed our earlier thinking over the quality potential of these vineyards.

Tiki started from very humble beginnings and we certainly have never forgotten how lucky we are to do what we do in such a beautiful place. That sense of adventure and feeling of freedom that we get from living in New Zealand has never left us and is at the very heart of Tiki and the bespoke wines that we produce.

We knew employing amazing people to help us out would be key, and we set about getting a

great team together which we now call the Tiki Whānau (Family).

We started small by planting only 60 hectares of the new vineyard in Sauvignon Blanc and Pinot Gris varieties. Small we say, but this is still more than 130,000 plants that needed to be planted, watered and trained in quite a limited amount of time. It was thousands of posts and miles of irrigation line that needed to be fitted, checked, run and maintained.

We learnt a lot that first year - what to do and what not to do - and our passion just grew stronger. We had a very busy year ahead preparing the land for the next stage, planting the rest of

the vineyard all 260 hectares of it. When you see a fully developed vineyard you can sometimes forget how much work goes into preparing the soil, putting in the posts, digging wells and planting the vines and then the years of tending those vines before you receive the satisfaction of harvesting your first grapes.



TIKI Brand Portfolio

TIKI is the flagship brand and includes three ranges, TIKI Estate, TIKI Single Vineyard and TIKI KORO. These are all positioned at key price points for the wide range of markets that these wines are available within.

Little brother, Maui is marketed strategically to target key distribution opportunities locally and globally.

Most of our wines are made by leading New Zealand wine-maker, Evan Ward, who brings 40 years experience to the TIKI brand portfolio.





TIKI ESTATE RANGE

The Estate wines are a blend of the very best parcels of fruit carefully selected from our vineyards to make exceptional wines. Our winemaker Evan Ward aims for purity and freshness in this range and a food friendly style. This is our flagship and most widely distributed range.





TIKI Estate Marlborough Sauvignon Blanc 2019

A wonderfully expressive sauvignon, the immediately appealing bouquet shows feijoa, green rockmelon, lime zest and sweet basil aromas, followed by a juicy palate that is bright and flavoursome.

GOLD China Wine & Spirits Award 2019

★★★★★ Wine Orbit, July 2019

TIKI Estate Waipara Pinot Noir Rosé 2019

Fresh and bright, the beautifully lifted bouquet shows raspberry coulis, watermelon, rockmelon and floral characters. The palate is delightfully vibrant and lively with fabulous fruit purity and fine texture, leading to a lingering juicy finish. It is instantly appealing with its charming mouth-watering flavours

★★★★★ Wine Orbit, June 2019

TIKI Estate Hawke's Bay Chardonnay 2017

It is elegantly expressed on the nose showing green rockmelon, lemon peel, nectarine and almond characters with nuances of flint and vanilla. The palate is beautifully weighted and finely textured, and delivers delicate fruit intensity backed by bright acidity, leading to a lengthy fine finish. Lovely harmony and poise.

★★★★★ Wine Orbit, December 2017

89/100 Cameron Douglas MS September 2019

TIKI Estate Waipara Pinot Noir 2018

Aromas of dark cherry and plum on the nose. This wine is richly flavoured and aromatic and delivers elegant, earthy Pinot flavours complemented by fine grained tannins and well balanced subtle oak flavours. The palate is full but soft with great length of flavour and finishes dry with perfect weight and mouthfeel.

★★★★★ Wine Orbit, December 2018

SILVER (91) Decanter Asia Wine Award September 2019

TIKI Estate Waipara Pinot Gris 2019

An elegant rendition, the bouquet shows ripe apple, poached pear, dried flower and mixed spice characters. The palate is finely textured and delicately fruited, backed by juicy acidity. The wine displays youthful charm and delightful drinkability.

91 points James Suckling August 2019

★★★★★ Wine Orbit, June 2019

TIKI SINGLE VINEYARD RANGE

The Single Vineyard wines are made from a single parcel of fruit that we believe best represents the vineyard and its unique location. Only the very best parcels of fruit from harvest are identified by the wine maker and viticulturist to create this elegant range. The soils of the single vineyards and their unique climate provide a distinctive flavour and elegance to the wines.





TIKI Single Vineyard Waipara Sauvignon Blanc 2018

Powerfully and instantly appealing, the fabulously lifted bouquet shows passionfruit, white stone fruit, mango and lime zest characters. The palate is concentrated and delightfully lively, and displays excellent depth as well as abundance of tasty flavours. A classic rendition offering great drinking.

★★★★★ Wine Orbit, December 2018

TIKI Single Vineyard Waipara Pinot Noir 2017

This is attractively fruited and delightfully expressed on the nose showing dark berry, spiced plum, olive, toasted almond and dark mushroom characters. The palate is succulent and supple with lovely mid palate weight and silky texture, wonderfully supported by fine-grain tannins. It is flavoursome and elegant at the same time, making it highly enjoyable.

91 points James Suckling August 2019

★★★★★ Wine Orbit, March 2019

TIKI Single Vineyard Hawke's Bay Chardonnay 2018

This is gorgeously fruited and expressed on the nose showing golden peach, fig, lemon peel, cedar and nougat characters. The palate delivers excellent weight and supple mouthfeel, wonderfully complemented by silky texture and beautifully integrated acidity. Stylish and delectable with lovely harmony and poise

★★★★★ Wine Orbit, March 2019

91 points Cameron Douglas MS, September 2019

TIKI Single Vineyard Marlborough Pinot Gris 2017

Beautifully ripe and inviting, the attractive bouquet shows poached pear, nectarine, lemon peel and floral characters with subtle spicy, complexity. The palate is juicy and vibrant, and displays elegant fruit intensity and bright acidity, beautifully complemented by silky texture. It is immediately appealing.

★★★★★ Wine Orbit, December 2017.

TIKI Single Vineyard Waipara Riesling 2018

It is fabulously fruited and gorgeously expressed on the nose showing ripe nectarine, orange peel, lime zest and subtle honey characters, leading to a succulent palate that is concentrated and focused. The wine delivers delectable fruit intensity backed by elegant sweetness and bright acidity, finishing persistent and delightful.

GOLD NZ International Wine Show, October 2019

★★★★★ Wine Orbit, March 2019





TIKI KORO RANGE

KORO is Māori for grandfather and this range is named in honour of Royce McKean's great-great-great-grandfather, Chief Tiki Tere Mihi. This is TIKI's most exclusive range and the wines are individually hand-crafted from grapes harvested at optimum ripeness and made in limited release quantities.





TIKI KORO Central Otago, Pinot Noir 2018

Sweetly fragrant and inviting on the nose showing red/black cherry, raspberry coulis, vanilla and hazelnut characters with a hint of savoury complexity. The palate is juicy and beautifully rounded, displaying plush texture and silky tannins, finishing long and velvety. The wine delivers pristine fruit flavours together with spicy/savoury nuances, making it instantly appealing.

★★★★★ Wine Orbit, April 2019

TIKI KORO Hawke's Bay Chardonnay 2018

Impressively complex and inviting, ripe stone fruit, rockmelon, lemon peel, nougat and vanilla character with a touch of cedar notes. It is concentrated and beautifully weighted on the palate, delivering gorgeous fruit intensity together with stylish oak infusion, leading to an extremely long, expansive finish.

90 points James Suckling, October 2019

★★★★★ Wine Orbit, September 2016

TIKI KORO Hawke's Bay Merlot Cabernet Sauvignon 2015

This is beautifully ripe and inviting on the nose with cassis, spiced cherry, game, dark mushroom and cigar characters. The palate is concentrated and rounded, and displays excellent mid palate weight and rich texture, wonderfully supported by silky mouthfeel and chalky tannins. It is flavoursome and generous, while remaining firmly structured.

★★★★★ Wine Orbit, December 2017

TIKI KORO Waipara Pinot Noir 2016

Richly fruited and beautifully expressed, the bouquet shows dark berry, game, black olive and toasted almond characters. The palate is equally attractive, displaying excellent fruit concentration and weight, wonderfully enhanced by supple mouthfeel and fine tannins. The wine offers elegance as well as loads of delectable fruit flavours.

★★★★★ Wine Orbit, January 2018

★★★★ Raymond Chan, December 2017

92 points James Suckling, October 2018

TIKI KORO Waipara Noble Riesling 2017

It is wonderfully lifted on the nose showing dried apricot, Manuka honey, marmalade and potpourri characters, followed by an opulent palate that is gorgeously sweet and creamy. It is powerful and irresistibly delicious with rich texture and well-balanced acidity, finishing impressively long and lavish.

GOLD Alpine PACific Wine Challenge, November 2019

95 points Cameron Douglas MS, July 2019

93 points James Suckling, August 2019



MAUI RANGE

The Maui Range of wines takes its name from Maui, the Māori demi-god who as legend tells us captured the sun and pulled New Zealand out of the sea. Maui was a great adventurer with an inquisitive nature and a fearless spirit. These attributes are at the very heart of New Zealander's and the Maui range of wines. These wines are made in an approachable, easy-drinking style and are vibrant and refreshing. They are exceptional value for money.





MAUI Waipara Sauvignon Blanc 2019

Fresh and delightfully fragrant, the bouquet shows white nectarine, feijoa, dill and lime zest characters. The palate is bright and juicy, and displays fabulous fruit intensity backed by refreshing acidity.

★★★★★ Wine Orbit, June 2019

MAUI Waipara Chardonnay 2017

An appealing upfront style of chardonnay; light peachy aromas with some apple and pear. A very subtle touch of oak adds to the creamy texture. Uncomplicated but attractive.

★★★★★ Wine Orbit, March 2019

MAUI Marlborough Pinot Gris 2017

Poached pear, stone fruit, citrus and floral characters, which lead to a succulent palate that is beautifully rounded and fruity. The wine displays pristine fruit flavours with silky texture, well framed by refreshing acidity. Very approachable and friendly with plenty of delectable flavours.

★★★★★ Wine Orbit, October 2017

★★★★★ Raymond Chan, October 2017

90/100 James Suckling, October 2018

MAUI Waipara Pinot Noir Rosé 2019

This is generously flavoured while remaining elegant and delightful. Lifted aromas of white stone fruit, watermelon, floral and citrus on the nose. The palate is juicy and refreshing with lovely fruit intensity, leading to a mouth-wateringly tasty finish.

★★★★★ Wine Orbit, June 2019

MAUI Waipara Pinot Noir 2018

It is beautifully fragrant on the nose showing spiced cherry, game, dark mushroom and black olive characters, leading to a silky-smooth palate that offers tasty fruit flavours together with savoury nuances. The wine is immediately appealing with its attractive flavours backed by rounded mouthfeel and fine tannins.

★★★★★ Wine Orbit, April 2019



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